



THE LEVELS OF LEADERSHIP





Leadership University



OBJECTIVE

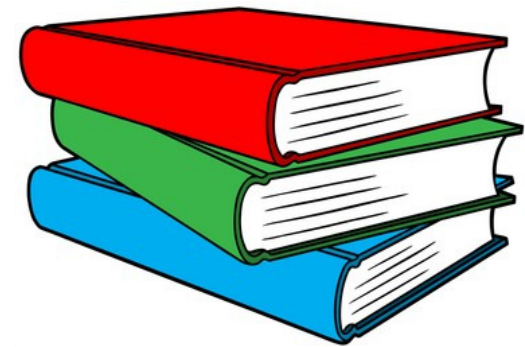
TO PROVIDE LEADERS OF ALL KINDS,
INFORMATIONAL TEACHINGS, INSTRUCTION
AND ENCOURAGEMENT ON HOW TO CONTINUE
TO GROW THEIR INFLUENCE AND
MAINTAIN RELEVANCE IN THEIR ROLES.

THE LEVELS OF LEADERSHIP



COUNTING ALL FORMATS...

amazon



OFFERS 57,136 BOOKS FOR SALE WITH
LEADERSHIP IN THE TITLE...

**There was over 1,500 books on
LEADERSHIP published in 2020**

THE LEVELS OF LEADERSHIP



**THERE ARE
100'S OF BOOKS
WRITTEN ON
THE LEVELS
OF LEADERSHIP**





THE LEVELS OF LEADERSHIP



THE DISC MODEL OF HUMAN BEHAVIOR



THE DEFAULT = LEAD BY EXAMPLE

D DIRECT

LEAD FOR POWER

LEAD BY TAKING CHARGE

I INFLUENCER

LEAD FOR PRESTIGE

LEAD BY INSPIRING WITH ENERGY

S SUPPORTIVE

LEAD FOR PREDICTABILITY

LEAD BY ENCOURAGING / CARING

C CAUTIOUS

LEAD WITH PROCEEDURE

LEAD HOLDING PEOPLE ACCOUNTABLE

Performance Process



#1 Priority



LEADERS
INFLUENCE

CULTURE
DRIVES



DELIVER RESULTS

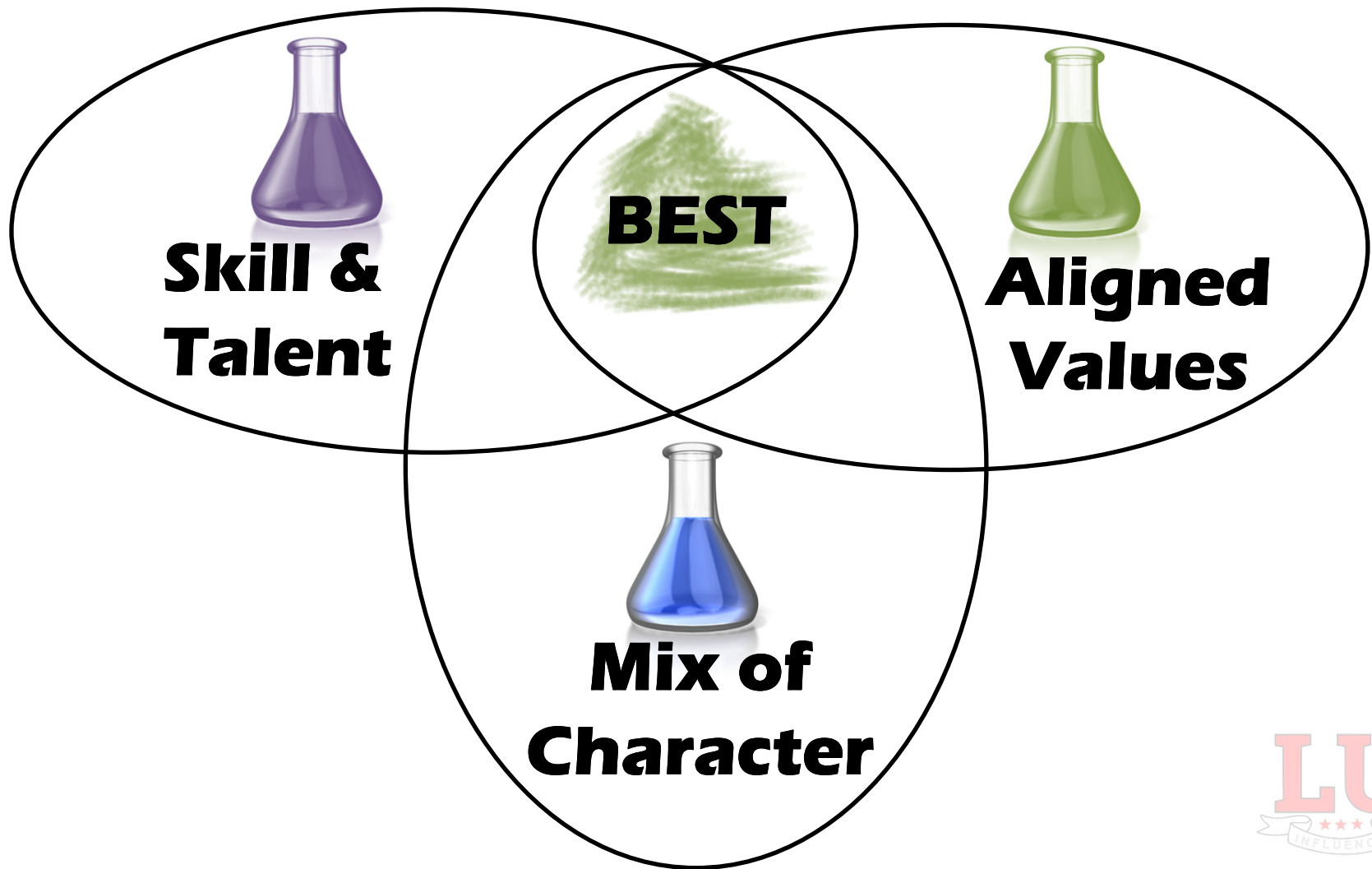
Everything **rises** &
falls on the
Quality of Leadership

Set the **standards**
of accountability to
desired behaviors
for the team

Implement **priorities**
*for safety, quality,
efficiency, innovation
and client care*

GREAT LEADERS

Influence High Performance Cultures





LEADERSHIP Certificate Course



<https://www.hartman.academy/leadershipuniversity>



Leadership University



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